



PRESS RELEASE

News Provided by
AIR Control Concepts
December 6, 2024

FOR IMMEDIATE RELEASE

AIR Control Concepts Acquires Mechanical Reps

Norfolk, VA – December 6, 2024: Today, AIR Control Concepts ("AIR") announces the acquisition of Mechanical Reps, a long-standing commercial HVAC manufacturers' representative supporting the state of Texas with offices in San Antonio, Austin, College Station, Corpus Christi, and the Rio Grande Valley.

"AIR is proud to welcome our newest partners in the Lone Star State, Mechanical Reps," said Brad Hobbs, Founder and CEO of AIR Control Concepts. "For over five decades, they have built an incredible business focused on serving others and we look forward to coming alongside their team to collectively find new ways to make an even bigger impact."

"Finding a strategic partner with similar goals, core values, and a collaborative culture was essential when it came time to make this decision . . . we are confident that our team has found all those things and more at AIR, and I'm excited to see what we will achieve working together," said Daniel Nuckolls, President of Mechanical Reps.

"For over 50 years, the team here at MRI has been focused on delivering results for both our manufacturer and customer partners," said Chris Graham, President of Mechanical Reps. "Our new partnership with AIR Control Concepts will allow us to develop innovative ways to serve those same partners for years to come."

For more information about AIR Control Concepts and About Mechanical Reps, please visit our websites at www.aircontrolconcepts.com and www.mechreps.com.

About AIR Control Concepts

AIR Control Concepts ("AIR") is a company that partners with and supports leading commercial HVAC solutions providers. Headquartered in Norfolk, Virginia, AIR maintains high innovation and service standards across its operating companies. Further information, including partnership opportunities, is available at www.aircontrolconcepts.com.

About Mechanical Reps

Founded in 1974, Mechanical Reps is the premier manufacturers' representative for HVAC products in Central and South Texas. With its principal office in San Antonio, Texas, Mechanical Reps has a long-standing reputation in the commercial HVAC industry for "building authentic relationships by serving others." For more information, visit www.mechreps.com.