

FOR IMMEDIATE RELEASE

AIR Control Concepts Acquires Fluid Equipment Solutions of New England



Norfolk, VA – August 28th, 2025 – Today, AIR Control Concepts ("AIR") announces the acquisition of Fluid Equipment Solutions of New England ("FES"), a manufacturer representative of commercial and industrial HVAC products throughout Massachusetts and the growing New England market.

"We're always looking for new partnerships with local companies that share similar goals and core values," said Hayden Bland, Chief Operating Officer of AIR Control Concepts. "The team at FES has had a passion for understanding their products, investing in better service, and developing more meaningful relationships for well over a decade. Priorities we share here at AIR Control Concepts."

This latest acquisition represents AIR Control Concepts' continued investment in the Northeast, strategically expanding into the growing Massachusetts market.

"We couldn't be any more excited to partner with the team at AIR," said Ben McLaughlin, Sales Engineer at Fluid Equipment Solutions of New England. "By combining our local industry experience here in New England with other AIR operating companies across the country and in Canada, there's no limit to what we can accomplish working together."

For more information about AIR Control Concepts and Fluid Equipment Solutions of New England, please visit their respective websites at www.AIRcontrolconcepts.com and www.fesone.com.

About AIR Control Concepts

AIR Control Concepts ("AIR") partners with and supports leading local commercial HVAC solutions providers throughout North America. Headquartered in Norfolk, Virginia, AIR cultivates mutually beneficial partnerships with its operating companies to share resources, protect independent cultures, and empower local leaders to better serve their customers and associates. Further information, including partnership opportunities, is available at www.AIRcontrolconcepts.com.

About Fluid Equipment Solutions of New England

Fluid Equipment Solutions of New England represents the best in HVAC and industrial product lines by bringing exceptional value to its customers through better products, service, and relationships. Their highly experienced team provides high-quality products and service solutions to best support the needs of local engineers, contractors, industrial applications, and building owners in the Massachusetts market. For more information, visit www.fesone.com.